



Notice of Meeting

California Exposition & State Fair
Meeting of the Board of Directors
To Be Held
Friday, March 26, 2021 at 10:00 a.m.

**The meeting will be held via teleconference originating at
California Exposition and State Fair
1600 Exposition Boulevard
Sacramento, CA 95815**

Due to Executive Order N-29-20, California Exposition & State Fair will provide a teleconference option for its upcoming public meeting. Public and members of the California Exposition & State Fair Board of Directors may participate via teleconference to minimize the spread of COVID-19. No physical location will be provided.

Register in advance for this meeting:

<https://us02web.zoom.us/j/87903035860?pwd=UGJDUkllb0xpaHc5emhhaytvUHN6dz09>

After registering, you will receive a confirmation email containing information about joining the meeting.

PLEASE MUTE YOUR PHONE IF NOT SPEAKING (*6)

Call In Number: 408-638-0968

Meeting ID: 879 0303 5860

Password: 026847

PUBLIC PARTICIPATION INSTRUCTIONS:

To comply with social distancing requirements and the stay at home order from Governor Newsom, the Board Room at Cal Expo will be closed to members of the public and all public participation will be handled remotely. If you are joining the meeting via zoom and wish to make a comment on an item, please enter your name and the item number in the "Chat Box" and the Board Chair will call on you at the appropriate time. If you are joining the meeting by phone, press *9 to indicate a desire to make a comment. The clerk will call you by the last three digits of your phone number when it is your turn to comment. Speakers will be limited to 3 minutes. By participating in this meeting, you acknowledge that you are being recorded.

Jess Durfee, Chair
Rex Hime, Vice Chair

Rima Barkett, Director
Erin Choi, Director
Sonney Chong, Director

Rina DiMare, Director
David Mallel, Director
Brian May, Director

EX OFFICIO MEMBERS

Governor Gavin Newsom

Senator Dr. Richard Pan
Senator Andreas Borgeas

Assembly Member Kevin McCarty
Assembly Member Robert Rivas

This notice is also available on the Internet at: www.CalExpoStateFair.com

Mission Statement

The California Exposition & State Fair mission is to create a State Fair experience reflecting California including its industries, agriculture, and diversity of its people, traditions and trends shaping its future supported by year-round events.

Policy Statement

The Board shall serve as the policy-making body for the California Exposition & State Fair and shall have full responsibility for the year-round management and operation of all facilities of the California Exposition & State Fair.

Public Comment

Any member of the public wishing to address the Board on any matter listed for consideration on this agenda should review the Public Participation Instructions on the front page of this agenda. All speakers will be recognized by the Chair and be allowed a maximum of three minutes to address the Board at the time the agenda item is being considered by the Board. If you wish to address the Board on a matter not listed on the agenda, you have that right. If you wish to exercise that right, please review the Public Participation Instructions on the front page of this agenda. You will be allowed a maximum of three minutes to address the Board during the Public Comment item on the agenda.

AGENDA

1. CALL TO ORDER – Public Meeting

All matters noticed on this agenda, in any category, may be considered for action as listed. Any items not so noticed may not be considered. Items listed on this agenda may be considered in any order, at the discretion of the Chair.

2. ROLL CALL

3. CLOSED SESSION

The Board will convene in closed session as authorized by Government Code Section 11126(e), (2), and (B), to confer with and receive advice from legal counsel regarding potential litigation involving the California Exposition and State Fair. Based on existing facts and circumstances, there is significant exposure to litigation against California Exposition & State Fair.

4. RESUME PUBLIC MEETING

- a. Report out of Closed Session if needed.

5. INTRODUCTION OF STAFF

6. PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such item has been properly noticed for a future meeting.

7. CONSENT AGENDA

All items on the consent agenda are to be approved in one motion unless a Board Member requests a separate action on a specific item.

- a. Approval of Board Meeting Minutes for February 26, 2021.
- b. Service Contracts/Purchase Orders Requiring Board Notification/Approval.

8. COMMITTEE AND STAFF REPORTS

Finance Committee

- a. Profit & Loss Statement for 2020
- b. Balance Sheet for 2020
- c. Review and Update of Cash Flow Statement

9. OLD BUSINESS

- a. Cal Expo continued Emergency Support of the Community during COVID-19 Pandemic

- 1. Recommended Review and Approval of the City of Sacramento's request for a temporary extension of the License Agreement for the continued

emergency use of Cal Expo to support the City of Sacramento's 63 FEMA trailers.

10. MATTERS OF INFORMATION

- a. Update on COVID-19 Emergency Support Provided by Cal Expo
- b. CEO Comments
- c. Directors Comments/Agenda Items for Future Meetings
- d. Next Board Meeting – **April 30, 2021** (Subject to change due to COVID-19 emergency)
- e. Other, if any

11. ADJOURNMENT

Date of Notice: March 16, 2021

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Cal Expo Board, Committee or any Advisory meetings, or in connection with other Cal Expo Activities, may request assistance at the Cal Expo Administration Building Offices, 1600 Exposition Boulevard, or by calling 916-263-3247, during normal business hours. Requests should be made one week in advance whenever possible.

CONSENT AGENDA

CALIFORNIA EXPOSITION & STATE FAIR

Minutes of the Board of Directors Regular Meeting

Held Pursuant to Due Notice
February 26, 2021

The meeting was conducted by teleconference originating at
California Exposition & State Fair
1600 Exposition Boulevard
Sacramento, CA 95815

Directors Present

Director Jess Durfee, Chair
Director Rex Hime, Vice Chair
Director Rima Barkett
Director Erin Choi
Director Sonney Chong
Director Rina DiMare
Director Brian May

Director Absent

Director David Mallel

Staff Present

Rick Pickering, Chief Executive Officer
Tom Martinez, Chief Deputy General Manager
Marcia Shell, Assistant General Manger Expo Events
Sue O'Brien, Recording Secretary

Others Present: 10 as identified by Zoom

Mary Maret, Sacramento County Regional Parks
Stacy Caldwell, CEO, Tahoe Truckee Community Foundation
Clark Peri, Cal Trans District 3
Sandeep Sandhu, Cal Trans District 3
Brian Honebein, Event Partnership

1. CALL TO ORDER – Public Meeting

Chair Durfee called the public meeting to order at 10:02 a.m. Chair Durfee dispensed with the reading of the Mission Statement, Policy Statement and the Public Comment Statement.

2. ROLL CALL

Roll call was taken and a quorum was present. Director Mallel was absent from the meeting and asked to be excused.

MOTION:

It was moved by Vice Chair Hime and seconded by Director Chong to excuse the absences of Director Mallel. **All in favor, motion carries unanimously.**

3. INTRODUCTION OF STAFF

4. PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such item has been properly noticed for future meeting.

5. CONSENT AGENDA

All items on the consent agenda are to be approved in one motion unless a Board Member request a separate action on a specific item.

a. Approval of Board Committee Meeting Minutes for January 29, 2021.

b. Approval of Board Meeting Minutes for January 29, 2021.

c. Service Contracts/Purchase Orders Requiring Board Notification/Approval.

MOTION:

Chair Durfee asked for a motion to approve the consent agenda.

The motion was made by Vice Chair Hime to accept items 5 a, b, and c of the Consent Agenda. Director Chong seconded the motion.

Discussion-Director May asked to list everyone that attended the Audit Committee meeting on January 29, 2021. CEO Pickering reviewed the one service agreement was on Consent for approval.

Chair Durfee asked for a roll call vote; Chair Durfee, yes; Vice Chair Hime, yes; Director Choi, yes; Director Chong, yes; Director DiMare, yes; Director May, yes. **Motion carries unanimously.**

6. OLD BUSINESS

a. Cal Trans American River Bridge Widening. Request for Letter Concurrence for the De Minimis Determination.

CEO Pickering gave a brief over view of the American River Bridge Widening project and how it connects to Cal Expo. Cal Trans has held several workshops for the public at Cal Expo and has made several presentations to the Board Members seeking support of moving forward

with the project and including Cal Expo as the key staging facility for the project.

Clark Peri, District 3 Project Manager gave a brief summary of the key elements of the project. Mr. Peri pointed out the environmental limit study areas. He reminded the Board that last year Cal Trans presented these areas for conceptual approval so they could be included in the environmental study. Mr. Peri stated that the environmental document was circulated to the public starting in October 2020 and completed the circulation in December, 2020. At which time Cal Trans addressed comments and wrapped up the final environmental document last week. Cal Trans anticipates beginning construction in August of 2022 and believes that this project is a 3 to 3-1/2 years construction timeframe overall.

Sunny Sandhu of Cal Trans explained that the main purpose for today is Cal Trans needs to receive concurrence from Cal Expo and Sacramento County Parks in order to satisfy their section 4(f) and meet requirements. Mr. Sandhu states the reason for the concurrence is to move to the next phase of the project and keeping Cal Expo and Sacramento County Parks apprised though out the construction.

Mary Maret of Sacramento County Regional Parks commented that Cal Trans did a good job addressing Sacramento County primary concerns. At first Sacramento County did not agree with the De Minimis because they wanted to close all 400 acres when what was intended was to re-route people passing through. Ms. Maret feels that Sacramento County Regional Parks concerns were adequately addressed.

MOTION:

Chair Durfee would entertain a motion to provide Concurrence with the De Minimis findings. Motion was moved by Vice Chair Hime and seconded by Director Choi. Discussion:

Director DiMare asked: The Contractor is required to clear the 2.2 acres prior to State Fair. What happens with soccer games or other events at Papa Murphy Park? CEO Pickering explained that the plan is to expand parking back to Lots B, C & D.

Vice Chair Hime asked: Mr. Peri to expand on his statement about modification of the off area at Exposition Blvd. Mr. Peri explained that the lanes of the off ramp at Exposition Blvd. will be shifting 2 to 5 feet to the east to align with the lane tappers. It will look the same as it looks today. Director May asked: Mr. Peri if there are any plans to address the North bound off ramp to Exposition Blvd. Mr. Peri stated that there is another project scheduled that would address the off ramp at Exposition Blvd. Director May asked: if there has been any discussion regarding mitigating measure during Fair time? Mr. Peri explained that normally the project keeps only 2 lanes of traffic open but Cal Trans is aware of the traffic during Fair time and they are planning on keeping 3 lanes of traffic open.

Director Chong asked: At no time will the freeway be closed down? Mr. Peri answered no there will always be some lanes of traffic open. Director Chong asked: If a study had been done regarding the delay of traffic during the construction? Mr. Peri answered not yet.

Mary Maret – Sacramento County Regional Parks wanted to remind the Board that the detour for the bike trail for 3 years will be up on the levee which is usually closed during fair time.

Chair Durfee asked if there was any more discussion and then closed the discussion. Durfee stated that there was a motion on the floor to provide concurrence to the De Minimis finding and asked for a roll call vote.

Chair Durfee, yes; Vice Chair Hime, yes; Director Barkett, yes; Director Choi, yes; Director Chong, yes; Director DiMare, yes; Director May, yes.

Motion carries unanimously.

7. MATTERS OF INFORMATION:

- a. Update on COVID-19 Emergency Support Provided by Cal Expo
- b. CEO Comments

CEO Pickering stated he will combine items 7 a & b. Cal Expo continues to be a major regional support during the Pandemic. Cal Expo has 4 significant COVID related projects at Cal Expo. Sacramento County is continuing its drive through vaccination in the large Pavilion with 10 lanes to vaccinate 10 people at one time. It is being supervised by Sacramento County Health Department officials with the support of 80 to 100 National Guard Medical Technicians. Kaiser Permanente is vaccinating on the West end of the property in Exposition Center. They started out in Buildings 5 & 6 and are now expanding to 4 buildings and hoping to double the amount of their vaccinations. Cal Expo is continuing to assist the City of Sacramento and the County of Sacramento with the 63 FEMA trailers we received the end of March in 2020. It was designated as an Isolation Recovery facility for homeless related to the COVID response. At the December 2020 Board meeting the Board voted to extend the contract for an additional 60 days to support the City and County of Sacramento efforts as a warming center for unhoused women and children. Cal Expo is also continuing to the support of the County of Sacramento's drive through testing facility. Vehicles with an appointment will pull into parking Lot D to get tested.

No one was injured but one of the FEMA trailers completely burned last week. Cal Fire is investigating as it was on State Property. We are still planning to meet with County Health Officials mid-May to discuss their vision/thoughts for allowing a modified State Fair. We have completed our layoffs with 40% remaining at Cal Expo. Due to COVID Sacramento County Fair is asking to proceed with the Jr. Livestock Auction, 4H and FFA programs in our horse/race track barn area. Chief Deputy General Manager Martinez has been negotiating with them and had a positive

conference call Mike Albiani who is the Chair of the Sacramento County Fair Board. Mr. Albiani has committed to taking the year around agreement to their Board of Directors for approval. Sac Republic is hopeful that County Health will allow them to have some level of attendance when their season begins late March, early April.

c. Directors Comments/Agenda Items for Future Meeting
None

d. Next Board Meeting – **Friday, March 26, 2021**, (Subject to change due to COVID-19 emergency)

8. ADJOURNMENT

MOTION:

Chair Durfee called for a motion to adjourn. The motion was moved by Director Chong and seconded by Director Barkett. **All in favor, motion carries unanimously.**

The Board of Directors meeting was adjourned at 10:54 a.m.

FINANCE COMMITTEE

**CALIFORNIA EXPOSITION & STATE FAIR
BALANCE SHEET
December 31, 2020**

ASSETS		Quarter 4 2020	Quarter 4 2019
1	CURRENT ASSETS:		
2	Cash	\$ 4,522,859	\$ 7,890,724
3	Restricted Cash	5,386,759	10,229,210
4	Accounts Receivable	1,700,325	1,539,468
5	Less Allowance for Doubtful Accounts	(2,627)	(5,494)
6	Advances	2,209	3,309
7	Prepaid Expenses / Deposits	2,689,193	2,368,744
8	Total Current Assets	14,298,718	22,025,961
9			
10	PROPERTY, PLANT AND EQUIPMENT:		
11	Land	\$ 1,643,577	\$ 1,643,577
12	Buildings	83,349,362	80,908,504
13	Equipment	6,679,509	6,379,341
14	Less Accumulated Depreciation	(73,730,599)	(73,212,767)
15	Net Property, Plant and Equipment	17,941,849	15,718,655
16			
17	DEFERRED OUTFLOWS OF RESOURCES	\$ 6,523,998	\$ 6,523,998
18			
19	TOTAL ASSETS	\$ 38,764,565	\$ 44,268,614
20			
21	LIABILITIES AND FUND EQUITY		
22			
23	CURRENT LIABILITIES:		
24	Accounts Payable	\$ 3,198,674	\$ 2,997,908
25	Compensated Absences	1,272,074	1,480,171
26	Collections In Advance	136,675	132,655
27	Other Current Liabilities	582,025	616,742
28	Total Current Liabilities	5,189,448	5,227,476
29			
30	LONG TERM LIABILITIES:		
31	Long Term Liabilities	\$ 1,632,334	\$ 1,652,451
32	Workers Compensation Ins-Contingency	66,006	259,168
33	OPEB Obligation (GASB 75)	20,034,247	20,034,247
34	Net Pension Liability (GASB 68)	16,325,437	16,325,437
35	Deferred Maintenance Funds (CS 6.10)	7,702,540	11,959,238
36			
37	TOTAL LIABILITIES	\$ 50,950,012	\$ 55,458,017
38			
39	DEFERRED INFLOWS OF RESOURCES	\$ 10,746,342	\$ 10,746,342
40			
41	FUND EQUITY:		
42	Contributed Capital	\$ 21,553,073	\$ 21,553,073
43	Retained Earnings	(43,488,815)	(43,379,588)
44	Net Income	(996,047)	(109,230)
45	Total Fund Equity	(22,931,789)	(21,935,745)
46			
47	TOTAL LIABILITIES & FUND EQUITY	\$ 38,764,565	\$ 44,268,614

** UNAUDITED **

**CALIFORNIA EXPOSITION & STATE FAIR
PROFIT/LOSS STATEMENT
December 31, 2020**

R o w	C o l u m n							
	A	B	C	D	E	F	G	
	Quarter 4 2020	Quarter 4 2019	YTD 2020	YTD 2019	Annual Variance YTD	Budget 2020	Annual Variance From Budget YTD	
					C - D	C - F		
	Revenue							
1	State Fair	\$ 5,512	\$ 98,720	\$ 116,369	\$ 16,780,359	\$(16,663,990)	16,587,704	\$ (16,471,335)
2	Expo Events	106,054	1,224,712	1,777,454	4,294,279	\$ (2,516,825)	4,618,000	(2,840,546)
3	Papa Murphy's Park	34,440	34,440	137,759	137,759	\$ -	138,000	(241)
4	Rock and Brews	37,500	37,500	150,000	150,000	\$ -	125,000	25,000
5	Watch & Wager	23,154	27,814	99,849	98,969	\$ 880	102,289	(2,440)
6	Simulcast	156,915	185,848	709,758	882,590	\$ (172,832)	845,000	(135,242)
7	RV Park	272,710	332,313	867,002	1,155,784	\$ (288,782)	1,251,000	(383,998)
8	Raging Waters	18	44,479	18	333,152	\$ (333,134)	330,000	(329,982)
9	Electronic Sign	109,137	129,337	353,262	373,462	\$ (20,200)	325,500	27,762
10	Miscellaneous	4,028,391	15,678	5,231,560	29,327	\$ 5,202,233	15,000	5,216,560
11	Reimbursements	78,795	658,670	1,026,702	2,473,621	\$ (1,446,919)	2,420,078	(1,393,376)
12	Grants	236,969	130,876	438,859	642,819	\$ (203,960)	586,911	(148,052)
13	Interest Revenue	1,982	43,875	52,698	174,935	\$ (122,237)	120,000	(67,302)
14	Deferred Maintenance (CS 6.10)	409,228	(443,051)	4,289,904	3,178,331	\$ 1,111,573	-	4,289,904
15	TOTAL REVENUE	\$ 5,500,805	\$ 2,521,211	\$ 15,251,194	\$ 30,705,387	\$(15,454,191)	\$ 27,464,482	\$ (12,213,288)
16	Personal Services							
17	Salaries & Wages	995,836	1,785,733	5,301,127	8,940,728	\$ (3,639,601)	10,048,672	4,747,545
18	Benefits	602,729	2,904,312	3,583,224	6,065,590	\$ (2,482,366)	4,691,354	1,108,130
19	Total Personal Services	\$ 1,598,565	\$ 4,690,045	\$ 8,884,351	\$ 15,006,318	\$ (6,121,967)	\$ 14,740,026	\$ 5,855,675
20	Operating Expenses							
21	General Expense	61,294	240,852	476,028	2,010,035	\$ (1,534,007)	4,207,210	3,731,182
22	Advertising	1,338	56,608	61,857	1,066,333	\$ (1,004,476)	1,206,352	1,144,495
23	Printing	5,221	17,470	29,663	123,545	\$ (93,882)	117,064	87,401
24	Communications	26,379	43,289	129,702	147,888	\$ (18,186)	146,096	16,394
25	Postage	1,141	8,387	14,079	32,611	\$ (18,532)	25,000	10,921
26	Insurance	224,722	244,996	842,323	968,894	\$ (126,571)	996,000	153,677
27	Travel	-	8,781	4,807	27,211	\$ (22,404)	33,250	28,443
28	Training	-	1,350	1,117	2,999	\$ (1,882)	4,500	3,383
29	Facility Operations	823,884	354,183	983,177	746,115	\$ 237,062	444,024	(539,153)
30	Utilities	244,552	383,237	1,129,423	1,581,842	\$ (452,419)	1,603,660	474,237
31	Cons & Prof Svcs External	53,600	576,138	1,008,265	4,951,348	\$ (3,943,083)	4,752,038	3,743,773
32	Cons & Prof Svcs Internal	26,173	16,749	81,373	107,573	\$ (26,200)	89,838	8,465
33	Data Processing	(9,012)	23,232	89,880	99,521	\$ (9,641)	133,406	43,526
34	Entertainment	13,221	30,000	19,584	785,640	\$ (766,056)	1,144,400	1,124,816
35	Judging	(100)	(200)	4,204	70,029	\$ (65,825)	-	(4,204)
36	Premiums	-	508	-	223,587	\$ (223,587)	-	-
37	ProRata	153,088	185,757	677,689	748,940	\$ (71,251)	750,000	72,311
38	Other	7,404	2,738	48,071	94,126	\$ (46,055)	128,500	80,429
39	Total Operating Expenses	\$ 1,632,905	\$ 2,194,075	\$ 5,601,242	\$ 13,788,237	\$ (8,186,995)	\$ 15,781,338	\$ 10,180,096
40	TOTAL EXPENSES	\$ 3,231,470	\$ 6,884,120	\$ 14,485,593	\$ 28,794,555	\$(14,308,962)	\$ 30,521,364	\$ 16,035,771
41	OPERATING PROFIT (LOSS)	\$ 2,269,335	\$(4,362,909)	\$ 765,601	\$ 1,910,832	\$ (1,145,229)	\$ (3,056,882)	\$ 3,822,483
42	Prior Year Income	(3,616)	(16,815)	(8,152)	(17,280)	\$ 9,128	-	-
43	Prior Year Expense	(4,940)	(36,324)	(7,066)	27,102	\$ (34,168)	-	-
44	Depreciation	389,977	414,573	1,690,269	1,664,366	\$ 25,903	-	-
45	Interest Expense	4,730	(73,489)	6,510	8,288	\$ (1,778)	271,000	-
45	Deferred Maintenance (CS 6.10)	(3,880,677)	(3,621,382)	-	-	\$ -	-	-
46	Equipment	(101,600)	(83,920)	63,783	303,026	\$ (239,243)	165,900	-
47	CHANGES IN RESERVES	\$ 5,858,229	\$ (979,182)	\$ (996,047)	\$ (109,230)	\$ (886,815)	\$ (3,493,782)	

** UNAUDITED **

CALIFORNIA EXPOSITION & STATE FAIR (CAL EXPO)

CASH FLOW - WORKING DRAFT

1	Cash as of 3-9-2021	\$	3,691,437						
2	Minimum Required Balance (Bank of the West)	\$	(275,000)						
3	Advance Revenue/Deposits/Pass Thru Cash	\$	(193,897)						
4	Payroll Bills Outstanding	\$	(569,673)						
5	Unclaimed Payroll	\$	-						
6	Comp Abs (estimate as of 12.31.2020)	\$	(966,079)						
7	Comp Abs estimate for SS & Medi	\$	(73,905)						
8	Cash available for operations	\$	1,612,884						

	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Totals thru June 2021
Revenues						
9 COVID-19 Projects (Testing, Shelter, Vaccination)	\$ 54,000	\$ 66,000	\$ 78,000	\$ 78,000	\$ 78,000	\$ 354,000
10 Event Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11 Electronic Sign/Billboards	\$ -	\$ -	\$ 27,125	\$ 27,125	\$ 27,125	\$ 81,375
12 Misc Small Renters	\$ 2,051	\$ 2,051	\$ 2,051	\$ 2,051	\$ 2,051	\$ 10,255
13 Cell Towers	\$ -	\$ 9,444	\$ 9,444	\$ 9,444	\$ 9,444	\$ 37,776
14 Ovations/Field	\$ 11,000	\$ 11,000	\$ 11,000	\$ 11,000	\$ 11,000	\$ 55,000
15 Satellite Wagering/ADW	\$ 57,500	\$ 57,500	\$ 57,500	\$ 57,500	\$ 57,500	\$ 287,500
16 RV Park/Horsemans Trailer Park	\$ 57,142	\$ 57,142	\$ 57,142	\$ 57,142	\$ 57,142	\$ 285,710
17 Raging Waters	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18 Rock N Brews	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19 Watch & Wager	\$ 19,431	\$ 18,232	\$ 15,264	\$ 1,963	\$ -	\$ 54,890
20 CDFA AB1499 Money	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21 CDFA Civil Service Staff Support Funds	\$ -	\$ 589,439	\$ -	\$ -	\$ -	\$ 589,439
22 Grant Reimbursement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
23 FEMA Reimbursement for COVID 19 Assistance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
24 Insurance Settlement/Rebate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
25 Reimbursements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
26 CARES ACT Rebate - UI	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ 75,000
27 Total Revenue	\$ 201,124	\$ 810,808	\$ 332,526	\$ 244,225	\$ 242,262	\$ 1,830,945

Unpaid as of 1.31.2021

	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Totals thru June 2021
Payroll						
28 PFT Wages/Benefits (31 PFT)	\$ -	\$ 278,315	\$ 278,315	\$ 278,315	\$ 278,315	\$ 1,113,260
29 Temp Help Wages/Benefits	\$ 72,500	\$ 145,000	\$ 145,000	\$ 145,000	\$ 145,000	\$ 652,500
30 Unemployment	\$ -	\$ -	\$ 150,000	\$ -	\$ -	\$ 150,000
31 EAP	\$ -	\$ 535	\$ -	\$ -	\$ 535	\$ 1,070
32 Workers Comp	\$ -	\$ 42,486	\$ 42,486	\$ 42,486	\$ 42,486	\$ 169,944
33 Total Payroll	\$ 72,500	\$ 466,336	\$ 615,801	\$ 465,801	\$ 466,336	\$ 2,086,774

Unpaid as of 1.31.2021

	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Totals thru June 2021
Operating Expenses						
34 SMUD - Electricity	\$ 86,906	\$ 86,906	\$ 86,906	\$ 86,906	\$ 86,906	\$ 434,530
35 PG&E - Gas	\$ 8,247	\$ 4,656	\$ 4,656	\$ 4,656	\$ 4,656	\$ 26,871
36 Sac County - Sewer	\$ 10,740	\$ 10,740	\$ 10,740	\$ 10,740	\$ 10,740	\$ 53,700
37 Republic Services - Trash Services	\$ 5,330	\$ 5,330	\$ 5,330	\$ 5,330	\$ 5,330	\$ 26,650
38 City of Sac - Water	\$ 1,486	\$ 1,486	\$ 1,486	\$ 1,486	\$ 1,486	\$ 7,430
39 State Water Resource Control Board	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
40 Storm Water Testing	\$ -	\$ 13,132	\$ -	\$ -	\$ -	\$ 13,132

	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Totals thru June 2021
41 General Liability Insurance	\$ -	\$ 21,238	\$ 21,238	\$ 21,238	\$ 21,238	\$ 84,950
42 Property Insurance	\$ -	\$ 30,230	\$ -	\$ -	\$ -	\$ 30,230
43 Dept. of General Services - Vehicle Assessment	\$ 54,180	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 38,698
44 Loan Payments - Redevelopment Plan 2011	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
45 Mail Services (Machine, postage, interagency)	\$ 633	\$ 633	\$ 633	\$ 633	\$ 633	\$ 3,165
46 Telecommunications - AT&T/Sprint	\$ 8,700	\$ 8,700	\$ 8,700	\$ 8,700	\$ 8,700	\$ 43,500
47 Nextels	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 2,750
48 CLETS	\$ -	\$ -	\$ 1,167	\$ -	\$ -	\$ 1,167
49 Fuel/Diesel/Propane/Oil & Lube/Tires	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 25,000
50 SB84 Liability \$1,919,000 - Pymt deferred to 2021 \$450,000/YR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
51 IT Support Services	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 37,500
52 Microsoft Licenses, Data Backup, Security Certs, Web Domains	\$ 2,149	\$ 32,149	\$ 2,149	\$ 2,149	\$ 2,149	\$ 40,745
53 Surveillance / Facilities Warning System Equipment	\$ -	\$ -	\$ 1,250	\$ -	\$ -	\$ 1,250
54 HVAC Contract	\$ -	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ 10,000
55 Elevator Preventative Maintenance	\$ 610	\$ 610	\$ 610	\$ 610	\$ 610	\$ 3,050
56 Fire Alarm Monitoring & Dispatching	\$ -	\$ -	\$ 252	\$ -	\$ -	\$ 252
57 Pest Control	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
58 Water Sample Testing & System Operator	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 6,000
59 Air Quality Permit Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
60 Water Permit Fee	\$ -	\$ -	\$ 1,400	\$ -	\$ 3,250	\$ 4,650
61 Heavy Equipment Inspections & Additional Rental	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ 2,000
62 Fence Rental	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
63 Flood Control Planning Assessment (Sac County Property Tax)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
64 Three29 - Website	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 5,000
65 Legal/Attorney General's Office Consultation	\$ 750	\$ 750	\$ 750	\$ 750	\$ 750	\$ 3,750
66 CLETS	\$ -	\$ -	\$ 1,101	\$ -	\$ -	\$ 1,101
67 Accounting Software	\$ 225	\$ 225	\$ 225	\$ 225	\$ 225	\$ 1,125
68 Financial Audit Services	\$ -	\$ -	\$ -	\$ 27,900	\$ -	\$ 27,900
69 State Personnel Board Compliance Audit	\$ -	\$ -	\$ -	\$ -	\$ 13,464	\$ 13,464
70 Banking Fees	\$ -	\$ 5,000	\$ -	\$ -	\$ 5,000	\$ 10,000
71 Cal Fire - Fire Marshal	\$ 2,700	\$ 2,700	\$ 2,700	\$ 2,700	\$ 2,700	\$ 13,500
72 General Expenses	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 325,000
73 Cal Card	\$ 12,700	\$ 12,700	\$ 12,700	\$ 12,700	\$ 12,700	\$ 63,500
74 Maintenance expenses to support COVID-19 Projects	\$ 54,000	\$ 66,000	\$ 78,000	\$ 78,000	\$ 78,000	\$ 354,000
75 Total Operating Expenses	\$ 283,165	\$ 396,174	\$ 331,982	\$ 357,712	\$ 346,526	\$ 1,715,560
76 Monthly Deficit	\$ (154,541)	\$ (51,702)	\$ (615,257)	\$ (579,288)	\$ (570,600)	
77 Cash Balance	\$ 1,368,553	\$ 1,316,851	\$ 701,594	\$ 122,305	\$ (448,295)	
Amount needed to get to July 1, 2021	\$ (448,295)					
Bring all past due bills current						
Continue to defer ProRata						
Does not account for any significant unexpected items						
CDFA Loan Deferred until September 2021						
Prorata Balance as of 12.31.20	\$ 2,008,171					
Prorata Balance as of 12.31.21	\$ 2,620,519					

	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Totals thru Dec 2021
\$	48,000	\$	\$	\$	\$	\$	\$ 48,000
\$	-	\$	\$	\$	\$	\$	\$ -
\$	27,125	\$ 27,125	\$ 27,125	\$ 27,125	\$ 27,125	\$ 27,125	\$ 162,750
\$	2,051	\$ 2,051	\$ 2,051	\$ 2,051	\$ 2,051	\$ 2,051	\$ 12,306
\$	9,444	\$ 9,444	\$ 9,444	\$ 9,444	\$ 9,444	\$ 9,444	\$ 56,663
\$	11,000	\$ 11,000	\$ 11,000	\$ 11,000	\$ 11,000	\$ 11,000	\$ 66,000
\$	57,500	\$ 57,500	\$ 57,500	\$ 57,500	\$ 57,500	\$ 57,500	\$ 345,000
\$	57,142	\$ 57,142	\$ 57,142	\$ 57,142	\$ 57,142	\$ 57,142	\$ 342,852
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$ 1,412	\$ 12,268	\$ 13,680
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -
\$	100,000	\$	\$	\$ 100,000	\$	\$	\$ 200,000
\$	312,262	\$ 164,262	\$ 164,262	\$ 264,262	\$ 165,674	\$ 176,530	\$ 1,247,251
	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Totals thru Dec 2021
\$	278,315	\$ 278,315	\$ 278,315	\$ 278,315	\$ 278,315	\$ 278,315	\$ 1,669,890
\$	132,000	\$ 132,000	\$ 132,000	\$ 132,000	\$ 132,000	\$ 132,000	\$ 792,000
\$	200,000	\$	\$	\$ 200,000	\$	\$	\$ 400,000
\$	-	\$	\$ 535	\$	\$	\$ 535	\$ 1,070
\$	42,486	\$ 42,486	\$ 42,486	\$ 42,486	\$ 42,486	\$ 42,486	\$ 254,916
\$	652,801	\$ 452,801	\$ 453,336	\$ 652,801	\$ 452,801	\$ 453,336	\$ 3,117,876
	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Totals thru Dec 2021
\$	86,906	\$ 86,906	\$ 86,906	\$ 86,906	\$ 86,906	\$ 86,906	\$ 521,436
\$	8,247	\$ 8,247	\$ 4,656	\$ 4,656	\$ 4,656	\$ 4,656	\$ 35,118
\$	10,740	\$ 10,740	\$ 10,740	\$ 10,740	\$ 10,740	\$ 10,740	\$ 64,440
\$	5,330	\$ 5,330	\$ 5,330	\$ 5,330	\$ 5,330	\$ 5,330	\$ 31,980
\$	1,486	\$ 1,486	\$ 1,486	\$ 1,486	\$ 1,486	\$ 1,486	\$ 8,916
\$	-	\$	\$	\$	\$	\$	\$ -
\$	-	\$	\$	\$	\$	\$	\$ -

	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Totals thru Dec 2021
\$	21,238	\$ 21,238	\$ 21,238	\$ 21,238	\$ -	\$ 160,000	\$ 244,950
\$	99,272	\$ 35,791	\$ 30,573	\$ 30,573	\$ 30,573	\$ 30,572	\$ 257,354
\$	7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 46,437
\$	-	\$ -	\$ 1,833	\$ 1,833	\$ 1,833	\$ 1,833	\$ 7,332
\$	633	\$ 633	\$ 633	\$ 633	\$ 633	\$ 633	\$ 3,798
\$	10,958	\$ 10,958	\$ 10,958	\$ 10,958	\$ 10,958	\$ 10,958	\$ 65,750
\$	550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 3,300
\$	1,167	\$ -	\$ -	\$ 1,167	\$ -	\$ -	\$ 2,334
\$	18,625	\$ -	\$ -	\$ 18,625	\$ -	\$ -	\$ 37,250
\$	450,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 450,000
\$	7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 45,000
\$	2,149	\$ 2,149	\$ 2,149	\$ 2,149	\$ 2,149	\$ 21,500	\$ 32,245
\$	1,250	\$ -	\$ -	\$ 1,250	\$ -	\$ -	\$ 2,500
\$	5,000	\$ -	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ 15,000
\$	610	\$ 610	\$ 610	\$ 610	\$ 610	\$ 610	\$ 3,660
\$	252	\$ -	\$ -	\$ 252	\$ -	\$ -	\$ 504
\$	743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 4,458
\$	1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 7,200
\$	6,090	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,090
\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$	2,000	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ 4,000
\$	4,200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,200
\$	-	\$ -	\$ -	\$ 35,000	\$ -	\$ -	\$ 35,000
\$	1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 6,000
\$	750	\$ 750	\$ 750	\$ 750	\$ 750	\$ 750	\$ 4,500
\$	1,101	\$ -	\$ -	\$ 1,101	\$ -	\$ 1,101	\$ 3,303
\$	225	\$ 225	\$ 225	\$ 225	\$ 225	\$ 225	\$ 1,350
\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$	-	\$ -	\$ 5,000	\$ -	\$ -	\$ 5,000	\$ 10,000
\$	2,700	\$ -	\$ -	\$ 2,700	\$ -	\$ -	\$ 5,400
\$	65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 390,000
\$	22,000	\$ 22,000	\$ 22,000	\$ 22,000	\$ 22,000	\$ 22,000	\$ 132,000
\$	48,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 48,000
\$	894,661	\$ 290,795	\$ 293,819	\$ 345,914	\$ 267,582	\$ 448,033	\$ 2,540,805
\$	(1,235,200)	\$ (579,334)	\$ (582,894)	\$ (734,454)	\$ (554,709)	\$ (724,839)	
\$	(1,683,495)	\$ (2,262,830)	\$ (2,845,723)	\$ (3,580,177)	\$ (4,134,886)	\$ (4,859,725)	

OLD BUSINESS

State of California

California Exposition & State Fair
1600 Exposition Boulevard
Sacramento, CA 95815
Tel: (916) 263-3000
E-mail: tmartinez@calexpo.com

MEMORANDUM

Date: March 22, 2021

To: California Exposition and State Fair Board of Directors

Via: Rick Pickering, CEO and General Manager

From: Tom Martinez, Chief Deputy General Manager
California Exposition & State Fair

Subject: Request by City of Sacramento to Extend FEMA Trailer Operations at Cal Expo through April 2021

Background

The COVID-19 Pandemic continues to cause significant hardship for families, businesses and governments around the world, and particularly here at home in California. Following the lead of health officials and in the spirit of shelter-in-place orders, major event facilities including Cal Expo reacted quickly to cancel events in an effort to help lessen the spread of COVID-19.

In accordance with the Governor's Executive Order N-33-20 and guidance from health officials, on April 24, 2020 the Cal Expo Board of Directors made the difficult decision to cancel the annual California State Fair scheduled to take place July 17 – August 2, 2020.

Cal Expo relies solely on revenues from events and the annual State Fair to keep Cal Expo open and available for use by the public and by the State during emergencies. Revenues from events cover the payroll for State employees, all benefits and retirement contributions for State employees, all insurances to protect the property and general liabilities, all utilities, all facility maintenance costs, Police and Security costs etc.

During emergencies in recent years, Cal Expo has supported the Governor's Office of Emergency Services, Cal Fire, the California Highway Patrol, FEMA, and the National Guard. As a key emergency support facility, Cal Expo receives no rent when activated by the State to assist during emergencies.

Since the signing of the Governor's Emergency Order, Cal Expo has been an essential part of the State and local government's emergency response to COVID-19. Working with the State and County of Sacramento, Cal Expo is serving as a regional "COVID-19 Drive through Testing Facility" that remains one of the largest in the State. The testing facility has since expanded to include a COVID-19 vaccination clinic in addition to the testing. While testing efforts have scaled down, the drive through vaccination clinic continues to grow as more vaccine becomes available. Kaiser Permanente is also hosting a vaccination clinic on Fairgrounds. Together the clinics have accumulated more than 120,000 vaccinations. Cal Expo partnered with the City and County of Sacramento to house 63 FEMA trailers as an Isolation Trailer Facility for unhoused individuals who had tested positive for COVID-19.

In the early stages of the COVID-19 pandemic in California, it was requested that we utilize land at Cal Expo to house an Isolation and Recovery Trailer Facility for the homeless population in Sacramento County that either had COVID-19 or were at risk of having it. This action was not presented to the Board, as it was an emergency action that required prompt coordination on the part of Cal Expo and the City and County of Sacramento. These trailers have been in operation on Lot 26 since the contract was signed in early April of 2020.

In June, the Isolation Trailer operations were extended to September 30, 2020. At our August Board meeting, the Board voted to further extend the contract with the City of Sacramento to extend the Isolation Trailer's until December 31, 2020. The latest contract with the City of Sacramento extended the trailers for use by unhoused women and children to March 31, 2021, as we are still experiencing some wet and cold weather.

Request

In the original agreed upon contract, the trailers would be located at Cal Expo until June 30, 2020 or within (7) working days of the COVID-19 emergency order being lifted by the County of Sacramento, whichever date comes first. The amended contract extended the expiration date of the contract to September 30, 2020, then to December 31, 2020, and then to March 31, 2021. The Isolation Trailers no longer house COVID-19

patients and are operating as a warming center for unhoused women and children. The City and County of Sacramento would like to extend the Isolation Trailer contract for another 30 days, extending the agreement to April 30, 2021 to facilitate housing our unhoused women and children during the remaining cold and wet weeks ahead.

Recommendation

Staff respectfully recommends to approve the temporary emergency extension of the contract with the City of Sacramento through April 30, 2021, for the Isolation Trailer Facility and to execute an appropriate amendment to the contract.